

# Simplicity for Teams Voice Teams

Teams Direct Routing, Partner Hosted Architecture, Voice Solutions  
Full UCaaS solution, replace on-prem PBX or inferior Hosted Voice/UC services

## ABOUT US

Carousel, one of the premier Nationally Managed Microsoft Partners has achieved Gold Partner Competencies with extensive experience in both on premise and cloud-based Microsoft implementations, upgrades, and migrations. Carousel holds Advanced Specializations in Teams Calling, Teams Meetings and Meeting Rooms, and Change Management and Adoption. We offer vast consulting experience, with over 3 Million seats migrated to the cloud. Based on our extensive design, implementation, migration experience, certifications, proven and repeatable project methodology, and project management approach, Carousel is uniquely qualified to deliver highly successful Microsoft solutions. Our deep understanding of voice and collaboration solutions allows you to work with a single partner who understands Microsoft, Avaya, Cisco, Poly and many more to ensure your migration is successful. We have one opportunity to make a positive impression on end users as we migrate to new technologies and Carousel takes great pride in supporting our customers on their Digital Transformation journey.

## RELIABILITY

Combining Microsoft Teams and Simplicity for Teams Voice carrier-grade voice network (8+ years without a customer facing outage) guarantees excellent communication for your organization with no limitations.

## COST SAVINGS

Eliminate the need for on-premise PBX hardware and avoid costly capital expenditures. With a quick deployment time you can benefit from the latest technology with predictable, fixed monthly costs.

Microsoft Teams is the fastest growing Microsoft Business application of all time and poised to become the center of the Office 365 Universe.

## TEAMS OVERVIEW

Communicate in the moment and keep everyone in the know. Chat in teams, privately one-on-one or in groups. Audio and video calls are just a click away and notifications and chat history ensure everyone is kept up to date. Access Microsoft Teams on any device with confidence knowing it's been built with enterprise-level security from Office 365.

## A HUB FOR TEAMWORK

Give your team access to the information they need, right in Office 365. Chat, content and tools are all in the team workspace. File Storage, Channels by project or by team, SharePoint, OneNote and more!

## CUSTOMIZED FOR EACH TEAM

Tailor your workspace to include the content and capabilities your team needs every day. Tabs and Connectors provide quick access to frequently used documents, websites and 3rd party apps.

## OUR SERVICE

Combining Simplicity for Teams Voice world class, carrier-grade network with Microsoft Teams guarantees excellent communication inside and outside your organization. Microsoft Teams is the hub for teamwork in Microsoft 365. It cuts across organization boundaries by allowing private chats or group conversations, and great team organization.

Combining Teams with Simplicity for Teams Voice allows for secure communication anywhere, anytime, on any device by eliminating the need for on-premise PBX hardware to avoid costly capital expenditures. The quick deployment time for Simplicity for Teams Voice infrastructure means faster time to market and enables you to benefit from the latest technology with predictable, fixed monthly OpEx costs.

### UNIFIED COMMUNICATIONS SOLUTION

Microsoft Teams delivers a one stop platform backed by the expertise and resources of a global partner, empowering you to develop a centralized strategy for secure, seamless Unified Communications.

### SECURE, RELIABLE CUSTOMIZED SOLUTION

Combined with Simplicity for Teams Voice enterprise voice PTSTN calling and Microsoft Teams IM, presence, audio/video conferencing, web collaboration, and screen sharing, Unified Communications has now Evolved.

### FULLY INTEGRATED IN OFFICE 365 ECOSYSTEM

Microsoft Teams fully integrates with Microsoft Outlook email and calendars, SharePoint, the Microsoft Office suite, CRM software and a variety of other services for maximum convenience and efficiency.

## SHARED TRUNK MODEL

### MICROSOFT TLS/SRTP CERTIFIED CALLING CHANNEL

Microsoft TLS/ SRTP Certified SIP Trunks/ concurrent call paths/ channels Each Trunk includes \*750mins outbound (US48 & Canada) per month Unlimited inbound calls. Unlimited Teams to Teams calls. Optional Add Unlimited\*\* US48 & Canada Outbound

\*If minute allocation is exceeded .019 applies. No Service Interruption or Prepay required. HI is .013min, AK is .20min

\*\*AUP applies: an additional 1,250mins US48 & Canada Outbound per Trunk (for a total of 2,000mins a month).

Requires each user to have MSFT o365 E-lic/Teams/Phone System

Carousel will provide detailed voice routing power shell configuration instructions

## PER USER CALLING PLAN MODEL

### MICROSOFT TLS/SRTP CERTIFIED DEDICATED CHANNEL

Unlimited inbound calls. Unlimited Teams to Teams calls. \*1000mins outbound (US48 & Canada) per billing month. HI is .013, AK is .20. International calling blocked by default.

\*If minute allocation is exceeded .013 applies (post pay, NO SERVICE INTERRUPTION or Prepay required). HI is .013min, AK is .20min Requires each user to have MSFT o365 E-lic/Teams/Phone System Carousel will provide detailed voice routing power shell configuration instructions

## SEAMLESS INTEGRATION

Microsoft Teams delivers a onestop solution backed by the voice expertise and resources of Carousel. Microsoft recognizes Carousel with its Teams Calling Advanced Specialization to deliver a secure and seamless TEAMS Experience.

- Per user or SHARED trunk/call path plans available.
- Zero on-prem customer equipment required. Complete cloud based solution with no Hardware which means no CapEx.
- Free Tenant Provisioning guides included with service to help quickly get you up and running.
- Integration to cloud based Contact Centers and on-premise IP-PBX's available
- 8+ years without a customer facing outage. Set it and forget it.
- 50% less than MSFT calling plans as we only bill for outbound calls, inbound is UNLIMITED.
- No need for expensive communication pre-payment credits. No interruption of services as we offer post pay for consumable services. Monthly billing.
- We are voice experts! World Class, Carrier Grade, Geo Redundant Network.

## OPTIONAL NETWORK SERVICES

- Intermediate - SDWAN network upgrade with managed service to guarantee voice quality. - \$50.00mo with (\$500 Setup)
- Advanced - SDWAN network upgrade with managed voice & redundant 4/5 G failover. - \$100.00mo with (\$600 Setup)

Microsoft Partner



Gold Cloud Productivity  
Gold Communications  
Gold Messaging  
Gold Collaboration and Content  
Gold Datacenter